

SIGNATURE SERVICE 2025

# Branch incentive program

## Ready, set... let's grow!

Thanks to all the Signature Service branches across Canada who took part in our 2024 activities. We have another exciting year in store for you in 2025 including some great new prize options!

Branded mini-fridges and baby-foot game tables have replaced the coffee maker and wireless speaker prize options. The propane BBQ is also still a prize option.

Throughout the year, all Signature Service branches can earn ballots for quarterly draws in four ways:

• **New interactive quarterly activity!**

**10 ballots** for each branch that has employees who participate. There will be a new prize for each activity. Watch your email and our web site for details.

• **Sales growth**

Each branch will earn ballots for quarterly sales growth based on the following:

- Increase of 5-10%: **3 ballots**
- Increase of 11-15%: **5 ballots**
- Increase of 16% and more: **10 ballots**

Branches must have been open for the full 2024 year and have a sales history for all of 2024. Increase calculated on total sales, as per Signature Service reports, commercial and industrial separately.

• **Product conversions**

**10 ballots** for every completed product line conversion.

• **PowerTrain™ module completion**

**1 ballot** for every additional 5 modules completed collectively by branch employees.

**Have lunch on us again!**

Win a delicious lunch and a great prize for your branch. On top of the catered lunch, **you can choose** one of these three terrific prizes for your branch:

- A Weber propane BBQ
- Branded mini-fridge
- A baby-foot game table

24 lunches and prizes will be awarded in 2025!

One draw per quarter per sales region will be held to determine winning branches.

Go to <https://tnb.ca.abb.com/en/ss> to view complete Branch incentive program rules and to stay up to date with the latest news.



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